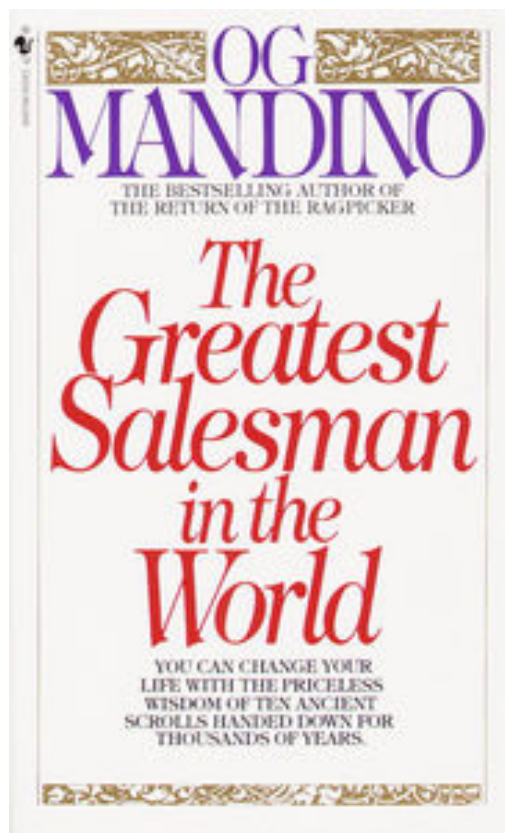


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“I will persist until I succeed.

I was not delivered into this world into defeat, nor does failure course in my veins. I am not a sheep waiting to be prodded by my shepherd. I am a lion and I refuse to talk, to walk, to sleep with the sheep.

The slaughterhouse of failure is not my destiny.

I will persist until I succeed.”

—From the ancient scroll marked III in *The Greatest Salesman in the World*

## Praise for *The Greatest Salesman in the World*

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"I was overwhelmed by *The Greatest Salesman in the World*. It is, without doubt, the greatest and the most touching story I have ever read. It is so good that there are two musts that I would attach to it: First, you must not lay it down until you have finished it; and secondly, every individual who sells anything, and that includes us all, must read it."—**Robert B. Hensley, President, Life Insurance Co. of Kentucky**

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