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Know and love your product before you sell it (that's you!) Prospect for new "clients"—where to find them and how to catch their eye.

Read his "buying signs" and gauge his interest.

Use the KISS principle (Keep It Short and Simple) and keep him engaged in conversation.

End your date at the Height of Impulse so he always makes plans to see you again

Plus some NEW TRICKS and techniques that Jess has up her sleeve which weren't in the first book!

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